Overview of Maryland's Tax Structure

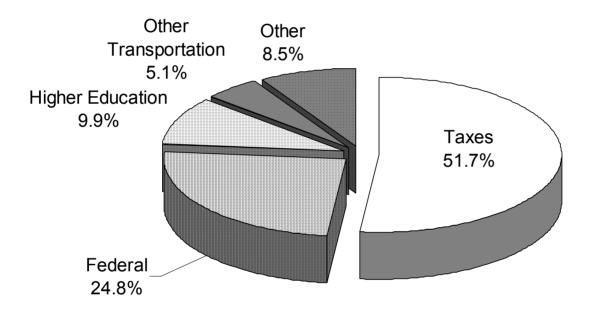
Presentation to the Commission on Maryland's Fiscal Structure

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Composition of State Revenues – All Funds

Fiscal 2003 Estimated Total - \$21 Billion

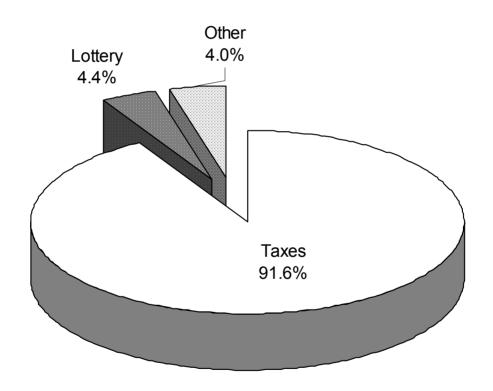


Notes:

- (1) Taxes include transportation taxes
- (2) Federal includes federal transportation funds
- (3) Fiscal 2003 revenues throughout this document reflect May 2002 estimates

Composition of State General Fund Revenues

Fiscal 2003 Estimated Total - \$9.8 Billion



Summary of State Taxes – All Funds

	FY 2003 Estimate (\$ in Millions)	Percent of Total <u>Taxes</u>
Individual Income Tax	\$5,072.0	46.8
Sales and Use Tax	2,787.8	25.7
Fuel Tax and Titling Tax	1,307.9	12.1
Business Taxes	765.8	7.1
Tobacco Tax	293.0	2.7
Property Tax	283.2	2.6
Estate and Inheritance Tax	159.8	1.5
Property Transfer Tax	97.5	0.9
Other Taxes	71.0	0.7
Total Taxes	10,838.0	100%

Summary of State Taxes– General Fund

	FY 2003 Estimate (\$ in Millions)	Percent of Total Taxes
Individual Income Tax	\$5,072.0	56.4
Sales and Use Tax	2,767.5	30.8
Business Taxes	671.7	7.5
Tobacco Tax	212.5	2.4
Estate and Inheritance Tax	159.8	1.8
Property Transfer Tax	47.3	0.5
Other Taxes	59.4	0.7
Total Taxes	8,990.2	100.0%

Tax Policy Principles

- Diversity revenues should come from a diverse set of sources and be relatively balanced
- Equity tax burden should be shared equitably among taxpayers
 - Horizontal equity taxpayers in similar situations should be taxed alike
 - Vertical equity regressivity should be minimized
- Economic neutrality effects of tax system on economic decisions should be minimized
- **Stability** revenues should be responsive to growth in the economy and shielded from economic downturns
- Competitiveness tax structure should facilitate economic development and be responsive to interstate competition
- Simplicity/costs taxpayers should be able to comply with laws easily without high costs; and the costs to the government of administration and enforcement should not be excessive

Key Characteristics of Maryland's Tax Structure

- Tax mix is diverse but weighted toward the income tax
- Income tax base is relatively narrow
- Sales tax rate is not high and base is relatively narrow
- Overall tax structure is less regressive than most other states
- Local income tax is a significant revenue source for local governments

Earmarking of Tax Revenues

- Transportation
 - Motor fuel tax
 - Motor vehicle titling tax
 - 24% of corporate income tax
 - 45% of sales and use tax on rental vehicles
- Debt service on State general obligation bonds – State property tax
- Program Open Space / agricultural land preservation / related programs - State transfer tax

Individual Income Tax – In General

History

- First enacted in 1937
- Current structure adopted essentially in 1967

Taxpayer

- Maryland residents
- Nonresidents with income from Maryland sources (State income tax only)
- Employers required to withhold taxes from wages of employees and remit to state

Tax base

- Maryland taxable income
- Closely tied to federal income tax

Rates

- State top rate of 4.75%; graduated rates of 2%, 3%, and 4% on first \$3,000 of Maryland taxable income
- County flat rates of between 1% and 3.2%, as set by the county
- Earned income credit (EIC) major feature of Maryland income tax

Computation of Maryland Taxable Income

- Federal adjusted gross income plus
- Maryland addition modifications less
- Maryland subtraction modifications equals
- Maryland adjusted gross income less
- Deductions (itemized or standard deduction)

less

- Personal exemptions equals
- Maryland taxable income

Income Tax Revenues

- Estimated fiscal 2003 revenues \$5.1 billion
- All State income tax revenues distributed to the General Fund

State Income Tax Revenues Fiscal 1970 – 2002 (\$ in Millions)

Fiscal	Net State	Avg. Annual
<u>Year</u>	Revenues	<u>Change</u>
1970	\$ 413.9	
1980	1,096.9	10.2
1985	1,767.9	10.0
1990	2,863.7	10.1
1995	3,399.3	3.5
2000	4,763.3	7.0
2001	5,133.7	7.8
2002	4,772.0	(7.0)

Foregone Revenues from Reductions in Income Tax Base

	FY2003 Estimate (\$ in Millions)
Itemized Deductions	
Mortgage interest	354
Charitable contributions	134
Real estate taxes	105
Other – medical and miscellaneous	81
Subtraction Modifications	
Social security benefits	72
Pension exclusion	55
Two-income married couples	36
Dependent care expenses	15
Personal Exemptions	
Regular personal exemptions	462
Additional exemptions for blind and elderly	12
Standard Deduction	95
Credits	
Earned income credit (includes refundable credit of \$52 million)	108
Other state income taxes paid by residents	103
Heritage structure rehabilitation expenses	60
Other	15

Income Tax – Recent Changes

10% reduction

- 1998 began phase-in of rate reductions and personal exemption increases; fully phased in as of tax year 2002
- Top marginal rate reduced from 5% to 4.75%
- Amount deducted for each personal exemption increased from \$1,200 to \$2,400
- FY 2003 estimated effect over \$500 million
- Refundable earned income credit
 - State EIC made refundable at 10% of federal EIC for 1998 and 1999; 12.5% for 2000; and 15% thereafter; phase-in accelerated in 2000; increased to 16% of the federal credit for 2001 and 2002, 18% for 2003, and 20% for 2004
 - FY 2003 estimated cost \$52 million
- Decoupling from federal income tax changes

Features of Income Tax – Maryland and Surrounding States

	Tax Year 2002				
	Top State				
04-4-	Tax	Top Tax	L a a a l T assa a		
<u>State</u>	<u>Rate</u>	<u>Bracket</u>	<u>Local Taxes</u>		
Maryland	4.75%	>\$3,000	Statewide, from		
			1% to 3.2%		
Delaware	5.95%	>\$60,000	Wilmington –		
			1.25%		
District of	9.3%	>\$40,000	NA		
Columbia					
		>\$75,000 (single)	1% employer		
New Jersey	6.37%	>\$150,000	payroll tax in		
		(married)	Newark		
		>\$120,000	None		
North	8.25%	(single)			
Carolina		>\$200,000			
		(married)			
Pennsylvania	2.8%	applicable to all	Widely imposed;		
		income	rates from 1% to		
			4.5%		
			(Philadelphia)		
Virginia	5.75%	>\$17,000	None		
West Virginia	6.5%	>\$60,000	None		

Sales and Use Tax

History

- First enacted in 1947
- Current rate (5%) adopted in 1977

Taxpayer

- Tax imposed on the retail sale, or use in the state, of:
 - Tangible personal property; or
 - A taxable service
- Vendors required to collect the tax from the purchaser and remit to state (vendor credit allowed for collection expense)
- Purchasers required to pay the tax to State if vendor does not collect

Tax applies to

- Tangible personal property, subject to specified exemptions
- Specified taxable services

Rate

- Imposed on a bracket basis approximating 5%
- Special 11.5% rate imposed on short-term passenger car rentals; 8% on certain rental trucks
- Vending machine sales taxed at 5% of 92.25% of gross receipts

Sales and Use Tax Revenues

- Estimated fiscal 2003 revenues \$2.8 billion
- Sales and use tax revenues generally distributed to General Fund
- 45% of revenues from the sales tax on short-term rental vehicles are distributed to Transportation Trust Fund (estimated \$20.3 million for fiscal 2003)

Fiscal 1975 – 2002 Revenues (\$ in Millions)

Fiscal	Net State	Avg. Annual
<u>Year</u>	<u>Revenues</u>	<u>Change</u>
1975	\$396.0	
1980	712.9	12.5
1985	1,098.5	9.0
1990	1,572.0	7.4
1995	1,951.0	4.4
2000	2,497.5	5.1
2001	2,646.1	5.9
2002	2,677.7	1.2

Foregone Revenues from Reductions in Sales and Use Tax Base

Exemption	FY 2002 Estimate (\$ in Millions)
Food for home consumption	280
Sales to federal, State, and local governments	155
Residential utilities	143
Property used in manufacturing	117
Sales to or by tax-exempt organizations	82
Medicine, etc.	72
Property used in agriculture	56
Items subject to related taxes (including motor vehicles, motor fuel, boats and communications services)	958
Other miscellaneous exemptions	106

Major Features of State Sales Taxes - Maryland and Surrounding States

		States Exempting		
<u>State</u>	% Tax <u>Rate</u>	<u>Food</u>	Prescr. <u>Drugs</u>	Local <u>Sales Tax</u>
Maryland	5	✓	✓	No
Delaware	No State	e or local sal	es tax	
D.C.	5.75	✓	~	NA
New Jersey	6	✓	~	No
North Carolina	4.5	V	V	Authorized; rates from 1% to 2.5%
Pennsylvania	6	•	•	Phila and Allegheny Co. have 1%
Virginia	3.5		V	Yes – 1%
West Virginia	6		•	No

Sales and Use Tax on Services – Maryland and Surrounding States

	Repair	Personal	Automotive	Business	Professional
Maryland					
Delaware	No sales tax – gross receipts tax applies to service businesses				
D.C.	'		✓ *		
New Jersey	~		/		
North Carolina					
Pennsylvania	~		V	✓ *	
Virginia					
West Virginia	'		/	'	
* numerous items are exempt					

Corporate Income Tax - In General

History

- First enacted in 1937
- Current rate (7%) adopted in 1968

Taxpayer

- Generally, corporations doing business in the State
- Does not apply to:
 - Insurance companies subject to the insurance premium tax
 - Partnerships, S-corporations, limited liability companies, or other entities taxed as pass-through entities for federal income tax purposes
 - Organizations exempt from federal income taxation

Does apply to:

- Long distance telephone companies (1992)
- Financial institutions (1995, 2000)
- Local telephone companies (1997)
- Electric and gas utilities (1999)

Corporate Income Tax - Revenue

- Estimated fiscal 2003 revenue \$396.6 million
- Corporate income tax revenue is shared between General Fund and Transportation Trust Fund
 - 24% to TTF \$94.2 million for fiscal 2003
 - Remainder to GF \$302.4 million for fiscal 2003

Corporate Income Tax Rates – Maryland and Surrounding States

<u>State</u>	Tax Rate
Maryland	7%
Delaware	8.7%
D.C.	9.975%
New Jersey	9%
North Carolina	6.9%
Pennsylvania	9.99%
Virginia	6%
West Virginia	9%

Corporate Income Tax – Multistate Corporations

- Multistate corporations present special problems for the corporate income tax
 - Generally required to use a three-factor formula that incorporates property, payroll, and a receipts factor, to determine the portion of their modified income attributable to Maryland
 - Double-weighted sales factor formula adopted in 1992
 - Single sales factor formula adopted for manufacturing companies in 2001
- For affiliated corporations, Maryland requires a separate return and separate computation of income for each corporation doing business in the State
 - Tax susceptible to avoidance by use of Passive Investment Subsidiaries outside of Maryland (Delaware Holding Companies)
 - Transfer pricing between related corporations may also be used to reduce Maryland taxable income

Public Service Company Franchise Tax

Taxpayers

- Telephone companies
- Electric and gas utilities

Tax Base

- Telephone companies 2% tax on gross receipts from telephone business
- Electric and gas companies:
 - 2% tax on gross receipts from the delivery, transmission, or distribution of electricity or natural gas
 - 0.062 cents per-kilowatt or 0.402 cents per-therm tax on electricity or natural gas distributed to a customer in the State
- Estimated fiscal 2003 revenue \$155 million (all General Fund)
- Maryland-mined coal credit
 - \$3 per ton of Maryland-mined coal purchased by a public service company (coal may be brokered by public service company - not required to be used by purchaser)
 - Revenue cost of \$12 million annually

Insurance Premium Tax

- 2% tax imposed on gross premiums for insurance coverage on risks located in the State
- Health maintenance organizations and nonprofit hospital health service corporations are exempt from the premium tax
- Estimated fiscal 2003 revenues \$197 million (all General Fund)
- Insurance companies subject to the premium tax are not subject to the income tax

Tobacco Tax

- Tax imposed on cigarettes and other tobacco products
 - \$1.00 per pack of 20 cigarettes
 - 15% of wholesale price of other tobacco products
- Estimated fiscal 2003 revenue \$293 million (all General Fund except for \$80.5 million special fund revenue for fiscal 2003 only)
- Recent history
 - Pre-1991 13 cents
 - 1991 rate increased to 16 cents and sales tax imposed
 - 1992 rate increased to 36 cents
 - 1999 rate increased to 66 cents, tax on other tobacco products imposed
 - 2002 rate increased to \$1.00

Cigarette Tax Rates – Comparison With Other States

	Tax Rate		Tax Rate
<u>State</u>	(¢ per Pack)	<u>State</u>	(¢ per Pack)
Alabama	16.5	Nebraska	64
Alaska	100	Nevada	35
Arizona	58	New Hampshire	52
Arkansas	34	New Jersey	150
California	87	New Mexico	21
Colorado	20	New York	150
Connecticut	111	North Carolina	5
Delaware	24	North Dakota	44
Florida	33.9	Ohio	55
Georgia	12	Oklahoma	23
Hawaii	120	Oregon	128
Idaho	28	Pennsylvania	100
Illinois	98	Rhode Island	132
Indiana	55.5	South Carolina	7
lowa	36	South Dakota	33
Kansas	70	Tennessee	20
Kentucky	3	Texas	41
Louisiana	36	Utah	69.5
Maine	100	Vermont	93
Maryland	100	Virginia	2.5
Massachusetts	151	Washington	142.5
Michigan	125	West Virginia	17
Minnesota	48	Wisconsin	77
Mississippi	18	Wyoming	12
Missouri	17	Dist. Of Columbia	65
Montana	18	U.S. Median	53.6

Alcoholic Beverage Taxes

History

- First imposed in 1933 (liquor); 1935 (wine); and 1936 (beer)
- Current rates adopted in 1955 for liquor tax and 1972 for beer tax and wine tax

Rates

- Liquor tax:
 - \$1.50/gallon (39.63 cents/liter)
 - If the distilled spirit is greater than 100 proof, additional tax of 1.5 cents/gallon (.3963 cents/liter) applies for each one proof over 100
- Beer tax 9 cents/gallon (2.3778 cents/liter)
- Wine tax 40 cents/gallon (10.57 cents/liter)
- Alcoholic beverage sales also subject to the State sales and use tax
- Estimated fiscal 2003 revenue (General Fund):
 - Liquor tax \$11.6 million
 - Beer tax \$9.2 million
 - Wine tax \$4.2 million

Death Taxes

Inheritance tax

- Rate of 10% (not linked to federal credit)
- Applicable to the transfer of property from a decedent's estate to a beneficiary other than a lineal heir or a sibling
- \$52 million in General Fund revenues projected for fiscal 2003

Maryland estate tax

- Top rate of 16%, directly tied to federal credit, as in effect before its reduction and repeal under the 2001 federal tax act
- Applies to estates subject to the federal estate tax
- \$107 million in General Fund revenues projected for fiscal 2003

State Property Tax

- State property tax
 - Tax rate is \$0.084 per \$100 of property value tax rate unchanged since 1982
 - State property tax has not applied to personal property since 1985
 - State property tax revenues are dedicated to debt service on State general obligation bonds
 - Estimated fiscal 2003 revenue \$283 million
- Property taxes are primarily a local revenue source in Maryland
 - For fiscal 2001 the counties collectively received almost \$4 billion in property tax revenues
 - Local tax rates range from \$0.556 to \$2.328 per \$100 of property value
 - Local tax imposed on real and personal property

State Transfer Tax

- Imposed on the consideration payable for an instrument of writing that conveys title to, or a leasehold interest in, real property
- Rate of 0.5%

Revenues:

- Distributed generally to a special fund dedicated to various programs including Program Open Space, the Agricultural Land Preservation Fund, and related programs
- For fiscal 2003 and 2004 only, \$47.3 million in transfer tax revenues is allocated to the general fund, remainder (estimated \$50.2 million for fiscal 2003) to the special fund

State Lottery

- Third single largest revenue source for General Fund, behind income tax and sales and use tax
- Estimated revenue for fiscal 2003:
 - \$430 million in General Fund revenue
 - \$73.9 Special Funds (Maryland Stadium Authority and State Lottery Agency operating expenses)

Fiscal 2003 Estimate (\$\frac{\sqrt{\text{in Millions}\rm}}{\text{cin Millions}\rm}\$ Gross Sales Deductions Agent Commissions Operating Expenses Prizes (780.7) Maryland Stadium Authority General Fund Revenues 430.0